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American Railroad Journal The Greatest Direct Mail Sales Letters of All Time How They Were Created, why They Succeeded, how You Can Create Great Sales Letters, Too! Richard S. Hodgson has compiled over 100 of the best sales letters ever written, covering a wide variety of products & services. Each letter is presented in its entirety, with an in-depth analysis from Hodgson on each piece, explaining how the letters were developed & what factors made each so successful. Adapt these strategies to your own particular marketing objectives & goals. Sales letters on diskette is included with each book. **Printers' Ink; the ... Magazine of Advertising, Management and Sales Ladies' Home Journal Engineering and Mining Journal The Commercial & Financial Chronicle and Hunt's Merchants' Magazine Yankee Farmer, and News Letter New York Magazine** New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country. With award-winning writing and photography covering everything from politics and food to theater and fashion, the magazine's consistent mission has been to reflect back to its audience the energy and excitement of the city itself, while celebrating New York as both a place and an idea. **New York Magazine** New York magazine was born in 1968 after a run as an insert of the New York Herald Tribune and quickly made a place for itself as the trusted resource for readers across the country. 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